

Yohan Ahn

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Professional Summary

Global transportation sourcing leader with 4+ years managing \$400M+ in ocean, air, drayage, and origin logistics spend across international markets. Delivers measurable P&L impact through disciplined carrier bid execution, commercial negotiation, and supplier performance governance. Translates demand signals and market intelligence into capacity commitments and network decisions, with a track record of influencing executive stakeholders across procurement, finance, and operations.

Work Experience

Nike - Beaverton, Oregon

Global Inbound Sourcing Manager

June 2023 - Present

- Delivered \$15M in cost reduction and \$135M in cost avoidance for FY26 by securing \$400M in supplier awards through bid events spanning origin cargo management, origin trucking, ocean freight, air freight, and destination drayage.
- Negotiated and structured 30+ multi-year supplier agreements while expanding the competitive supplier landscape through supplier vetting and confidentiality agreements, strengthening pricing discipline and negotiation leverage across RFX events.
- Drove North America port optimization strategy by evaluating ocean carrier routings, port infrastructure, and inland rail routings, delivering a \$5M forecast improvement through reoptimization across operational constraints.
- Partnered with origin operations to design procurement frameworks and network models to increase consolidator bypass across Nike's global origin logistics portfolio, delivering \$10M in consolidation cost reduction.
- Established carrier performance governance through KPI scorecards and quarterly business reviews, holding global ocean and freight providers accountable to cost, service, and compliance standards.

Nike - Beaverton, Oregon

Global Inbound Sourcing Analyst

Feb 2022 - June 2023

- Drove Nike's global e-sourcing transformation as the program's subject-matter expert, leading Jaggaer deployment across transportation categories to standardize RFX governance and strengthen supplier evaluation rigor.
- Applied Xeneta and Drewry market intelligence to benchmark carrier rates, validate supplier pricing, and identify cost improvement opportunities across global ocean freight.
- Owned carrier rate governance and system integration, managing rate setup and maintenance with full connectivity into SAP AFS/S4 and BlueYonder iTMS.

Daimler Truck North America - Portland, Oregon

Aftermarket Supply Chain Optimization Analyst

Sep 2019 - Feb 2022

- Reduced out-of-stock incidents by 5% through supplier performance analytics and cross-functional process redesign.
- Built supplier performance dashboards linking operational KPIs to structured performance reviews and corrective action planning.
- Partnered with engineering and procurement to identify cost drivers and mitigate supply risk across supplier networks.

Education

Portland State University

Bachelor of Science, Supply & Logistics Management

Portland, OR

Skills and Capabilities

Carrier Management & Transportation Strategy: Ocean Freight | Air Freight | Drayage | Origin Cargo Management | Carrier Performance Management | Capacity Planning | Network & Scenario Modeling | Market Benchmarking (Xeneta, Drewry)

Commercial & Supplier Governance: Transportation RFX & Bid Management | Strategic Sourcing | Supplier Relationship Management | Contract Governance | Total Cost of Ownership | Risk Management

Analytics & Systems: SQL | Excel (Advanced) | Tableau | TMS | SAP (AFS, S/4) | Jaggaer | GTNexus | KPI Frameworks & Scorecards | Spend Analytics